

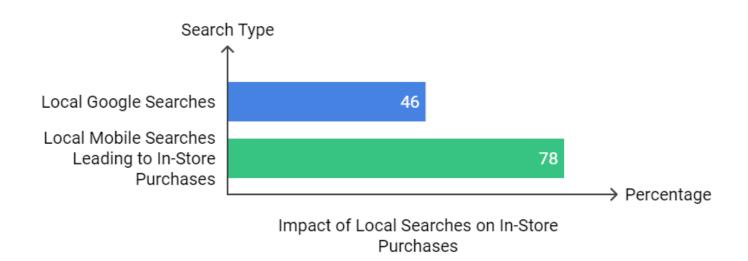
### What is local SEO?

A simple explanation: local SEO is a strategy that optimizes your online presence to attract more local customers. Example: Taxi in London wants to appear first on Google for "taxi london".

# Why do SMEs need it?

Impactful statistics:

- 46% of Google searches are local.
- 78% of local mobile searches lead to an in-store purchase within 24 hours.



# The Key Benefits of Local SEO for SMEs

### 1. Increased local visibility

Be visible where your customers are looking for you.

Example: "Chiropractor in manchester".

#### 2.Generation of qualified leads

Customers looking for your services are already interested.

#### 3. Building credibility and reputation

Reviews and testimonials boost customer trust.

#### 4. High return on investment

Compared to advertisements, local SEO offers lasting visibility.

### Key Benefits of Local SEO for SMEs



## The Technical Elements of Successful Local SEO

#### 1. Optimization of the Google Business Profile (GBP)

- Creation of a complete and attractive profile.
- Use of keywords in the description.
- Regular publication of posts and news.

#### 2. Creating optimized local pages

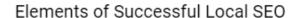
- Example: "Chiropractor Manchester".
- Recommended structure: catchy title, optimized text with keywords, call to action.

#### 3. Local linking strategies

- Collaboration with local sites (blogs, directories).
- Example: partnerships with local associations.

#### 4. Customer review management

- Techniques to encourage your customers to leave positive reviews.
- Response to negative reviews to protect your online reputation.





## **Key Steps to Implement Local SEO**

### **Step 1: Local SEO Audit**

• Check your current online presence: <u>Google Business</u>, social media, website.

#### **Step 2: Competitor Analysis**

• Identify their strengths and weaknesses to better position yourself.

#### Step 3: Local keyword research

• Use tools like Google Keyword Planner or Ubersuggest to find relevant keywords.

#### Step 4: Technical optimization of the website

- Mobile-friendly.
- Fast loading.
- Adapted URL structure (example: /lawyer-london).



# Section 4: Examples of Results Obtained with SeoYass

- Case study 1: Chiropractor in Manchester
  - o .Increased traffic by 150% in 6 months thanks to well-optimized local pages.
- Case study 2: Taxi london
  - o First position on "Taxi Long Distance London" thanks to a local netlinking strategy.

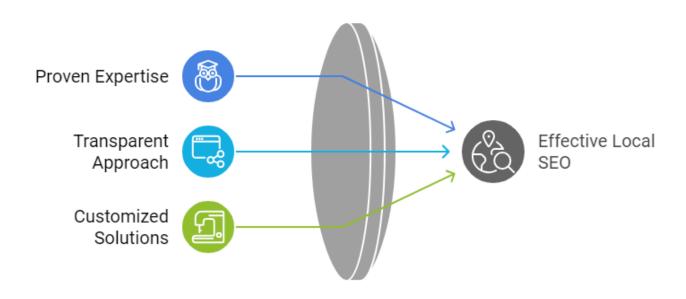
#### SeoYass Success Strategies



## Why Choose SeoYass for Your Local SEO?

- **Proven expertise:** Several SMEs already satisfied.
- Human and transparent approach: You understand each step of our strategy.
- **Customized solutions:** Adapted to your sector and geographic area.

## SeoYass's Local SEO Strategy



# **Ready to Dominate Your Local Market?**

Contact SeoYass today for a free consultation!

Email : contact@seoyass.com

Phone: +33 07 82 52 04 14

Website: <a href="https://www.seoyass.com/en/local-seo/">https://www.seoyass.com/en/local-seo/</a>